



Case in Point

Budding entrepreneur launches Pink Plumbing

Inspired by Work4Yourself

Inspired by a Business Link Work4Yourself programme, Trisha Wingate launches her own plumbing company.

Turning a dream of being your own boss into reality can be a daunting process. However, with expert advice and support the road to success is a great deal smoother, as Trisha Wingate discovered.

After 19 years as a professional gardener – much of it working in the rain – Trisha decided it was time to realise her ambition of working for herself. So she learned a new skill and in January 2007, after attending a 'Work 4 Yourself' programme organised by Business Link, she launched Pink Plumbing.

'Learning a totally different trade has been hard work but worth every moment,' Trisha said.

'It's such a rewarding feeling knowing you can fix people's problems and I receive lots of encouragement from my customers who think what I'm doing is great.'



Tricia Wingate, owner of Pink Plumbing

Inevitably there have been challenges but Trisha has overcome them.

She said: 'I have learned that there is a way round anything and, looking back, it was worth getting soaked at times during my training at college – which, of course, the lads found hilarious! 'Being my own boss was a strange feeling to start with but I love it now. It was the best decision I ever made.'

Business Link eased worries about things like tax and bookkeeping, and meeting other strong-minded women on the programme urged me along even more.'

The business link service is available locally and provides the information, advice and support you need to start maintain and to grow a business.

For more information call 0845 600 9 006
or visit www.businesslink.gov.uk/southeast



Business Link support

'All the information Business Link gave me – and that I found on the website – was great. You have the answers to almost anything at your fingertips and, if not, Business Link make sure they find it for you! They are a great support and there all the time.'

Trisha is hoping to become Corgi registered very soon and wants to build her business around the south east Hampshire area.

Being your own boss

She said: 'It took me a while to decide to branch out on my own but I would urge other budding entrepreneurs to take that first step towards a better work/life balance by becoming your own boss. With Business Link behind you it's a lot easier than you think.'

trish.win@ntlworld.com



Company overview

Established in: January 2007

Sector: Plumbing

No. of employees: 1

trish.win@ntlworld.com

The business link service is available locally and provides the information, advice and support you need to start maintain and to grow a business.

For more information call 0845 600 9 006

or visit www.businesslink.gov.uk/southeast