

PERSON SPECIFICATION: Access to Finance Specialist

Skills, Experience, Qualifications and Behaviours

- Knowledge, understanding and practical experience of the key areas for improving business performance in relation to Finance and Access to Finance
- A passion for business and financial growth within SME's and desire to keep up to date with latest developments in business and finance platforms in order to give targeted support to clients
- Knowledge and experience of the wider SME business support environment and an understanding of SME business life-cycles, stages of development and their relevance in relation to business growth
- Understanding and responding to the assessed needs of clients, keeping the client at the centre
- Strong communication and interpersonal skills at all levels in a variety of different media to build trust and work alongside clients and colleagues
- Project management skills that ensure delivery on all contracts/commitments
- Identifies problems, involves others in seeking solutions, conducts appropriate analysis, searches for best solutions and responds quickly to new challenges
- Developed influencing and negotiation skills
- An understanding of the impact of organisational change and experience of managing self during a period of change
- Ability to effectively contribute to, work with and learn from the team but also work independently
- Builds a commitment to excellence and a common purpose by promoting WSX's vision, values and business priorities with both internal and external stakeholders

The above list together with the Job Description will be used in the decision-making process for recruitment. Please give examples of how you have exhibited these behaviours in your previous role(s). It is essential you address each of these on the application form on the section for supporting information.

Be as specific as possible, we cannot guess or make assumptions, but will assess your application solely on the information provided. Try to provide evidence, by examples, where possible, of skills, knowledge and experience contained in this person specification.